



# Hot Melt Short Course

Baltimore Marriott Waterfront  
Baltimore, Maryland  
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## [Introduction to Hot Melt Markets](#)

*Dave Nick, [DPNA International](#)*

## [Plasticizers](#)

*Bill Arendt, [Velsicol Chemical Corporation](#)*

## [Rosin Ester and Terpene Tackifiers](#)

*Mike Moran, [Arizona Chemical Company](#)*

## [Styrenic Block Co-Polymers](#)

*Richard Gelles, [Kraton Polymers](#)*

## [Hydrocarbon Tackifiers](#)

*Nestor Hansen, [Cray Valley](#)*

## [Waxes](#)

*Gideon Visser, [Sasol Waxes](#)*

## [Anti-Oxidants](#)

*Eugene V. Sitzmann, [Ciba Specialty Chemicals](#)*

## [Overview of the Raw Materials Market for Hot Melts](#)

*Tom Brewer, [DeWitt & Company](#)*

## [Packaging and Paper Converting Adhesives](#)

*Kevin Burge, [H.B. Fuller](#)*

[Non-Woven Adhesives](#)

*Maria Xenidou, Henkel Corporation*

[PSA Labels & Tapes](#)

*Andreas Dobmann, Collano AG*

[Assembly](#)

*David Gagnon, 3M*

[Hot Melt Application Equipment](#)

*Larry Saidman, Nordson Corporation*

[Reactive Polyurethane Hot Melts](#)

*Yingjie Li, Henkel Corporation*

**The following speaker has requested that his presentation *not* be included on the course CD ROM:**

Testing and Measurement of Hot Melts  
*David Dillard, Virginia Tech*